

Donald Ritchey

231 Golfview Dr. N
Hilltop Lakes, TX 77871

Retired 2020

Hello, I want to introduce myself. I am Donald Ritchey, originally from Roscoe, Tx. I grew up there, where my family owned a dirt construction business where I gained experience learning to operate heavy equipment. I raised my family in Rockwall, Tx where I served on the Board for Rockwall County Fair and Livestock Committee for 7 years as V.P. for two years.

I would be honored to serve on the Board of Directors of Hilltop Lakes in hopes to work with the property owners in a transparent manner. Together, we can make Hilltop Lakes what it is meant to be. A thriving community for all.

Work Experience

Director, Cardiopulmonary & Therapy Services

TEXAS HEALTH PRESBYTERIAN HOSPITAL - Rockwall, TX
2007 to August 2020

Direct daily operations of six departments for leading healthcare providers in the greater Dallas/Fort Worth area. Oversee procurement, quality assurance, business development and human resource initiatives. Increase revenue by developing and maintaining effective relationships with key clientele. Develop and carry out strategies and ensure operational decision making aligns with identified objectives.

- * Control costs through effective department and personnel management; oversee 45+ direct reports with zero turnover in six years.
- * Plan and implement business plans and monthly and annual budgets: create and execute short and long-term strategies that align with company goals for reducing costs while improving service. * Collaborate with cross-functional teams to execute sourcing initiatives; ensure procurement of highest quality products at most reasonable cost.
- * Manage daily operations with emphasis on service and financial objectives to achieve sustained performance levels.
- * Develop and implement marketing strategies that increase organizational exposure, leverage brand position and, effectively market outpatient services.
- * Oversee quality control measures; identify issues and make sound recommendations for improvement based on thorough analysis of product/procedure.
- * Monitor and ensure compliance with applicable accreditation standards including JACHO and other state, federal, and local regulations.

*** Hire, train, and supervise employees to ensure maximum productivity and retention of the most qualified talent. process based on identified market opportunities.**

*** Identified new opportunities and cultivated untapped markets; initiated plans to secure new business and adjusted tactics and methodologies based on thorough analysis of sales data and identified trends.**

Skills

- **Revenue Growth**
- **Quality Control**
- **Strategic Planning**
- **Budget Management**
- **Marketing Initiatives**
- **Client Loyalty & Retention**
- **Procurement/ Vendor Relations**
- **Talent Optimization**
- **Organizational Efficiency**
- **Human Resources**
- **Contract Negotiations**
- **P&L Management**
- **training**
- **budget**
- **Marketing**
- **ICU Experience**
- **Forecasting**
- **Critical Care Experience**
- **Sourcing**
- **Pricing**
- **Quality Assurance**
- **Business Development**
- **Farming**
- **Communication skills**
- **Computer literacy**
- **Management**
- **Supervising experience**
- **Budgeting**
- **Medical management**
- **Healthcare management**
- **Project management**
- **Hospital experience**